



Press Release

Signing of collaboration between XRTC Ltd. and eShipfinance.com

Piraeus, July 16, 2019

XRTC Business Consultants announces the official co-operation with the electronic platform for shipping funding eShipfinance.com, established by the experienced executives in banking finance Mr Dagfinn Lunde, Mrs. Marina Tzoutzouraki and Mr. Tarun Gulati.

EShipfinance.com comes to cover the funding gap faced by small and medium-sized shipowners in raising capital in an innovative way, while offering investment opportunities to prospective investors who wish to diversify their investment portfolio with high yields of moderate and low risk profile projects.

EShipfinance.com is the future of shipping funding as it gathers on an electronic platform shipowners and investors while managing all requirements for the completion of the agreement process and the loan approval. It is an ideal solution for both shipowners, who can achieve the financing of their ships safely, quickly and easily and investors, who can exploit different investment opportunities by diversifying their portfolio via entering into different shipping sectors.

The Chairman of eShipfinance.com Mr Dagfinn Lunde in his message states "We at eShipfinance.com are happy that we managed to get an agreement with XRTC Business Consultants, an experienced company both with shipowners and investors/banks and with such a good standing in the Greek shipping community. Looking forward to a productive cooperation".

The Managing Director of XRTC Business Consultants Mr. George Xiradakis stresses "We are very excited and proud that as of today, we are officially an integral part of this extremely pioneering effort. XRTC LTD, with its 20 years of experience in shipping finance, is actively involved in the new digital era of maritime finance, collaborating with a group of experts with high technological expertise and knowledge of shipping. We are ready to support the new financing market that takes shape and we invite both investors and shipping companies regardless of sector to try this new service. "

XRTC Profile: *XRTC Business Consultants Ltd. has been active since its establishment (1999) in Shipping Finance and in the provision of advisory services to maritime companies. XRTC has been a commercial representative of international banking groups in the Greek Shipping Market, such as the French banking institutions Credit Lyonnais and Natixis, as well as a consultant to National and International Organizations and international shipping companies.*

The Company has secured and organized with great success a large number of shipping loan agreements under various forms, through cooperation with International Banking Groups since its establishment.



Since 2009, XRTC cooperates with Chinese banking groups that are interested in investing in Greek Shipping Market. The company managed for the first time ever to secure the financing of a Greek interest Shipping Company, directly from the Chinese banking group China Development Bank.

XRTC's staff has knowledge and experience on a worldwide level, by offering high quality services throughout the duration of a transaction. The Company's Research and Development Department based on its knowhow is able to analyze in depth all the matters of International Shipping. As a consultant in Ferry Markets the company has undertaken many projects in Greece and abroad for both ship financing and further market development. XRTC cooperates with the largest export credit agencies in the world.

XRTC has been honoured by International and Greek firms for its contribution to the development of Shipping and Ferry Market; such as Lloyds Greek Shipping Awards 2010 as the "Best Shipping Financier of the Year" and the award by Transport Finance as the "Best Deal of the Year for Export Credit".

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